



Tea and Herbal Association of Canada  
Association du Thé et des Tisanes du Canada

**1 YEAR FEE SCHEDULE**  
(Effective April 1, 2018 to March 31, 2019)

MEMBERSHIP CATEGORY	FEE CATEGORY	FEE (CDN)	HST (13%)	TOTAL
<b>PRODUCING COUNTRY</b>	<i>Flat Fee</i>	\$15,000.00	\$1,950.00	\$16,950.00
<b>IMPORTERS</b>	<i>Unit: Total Kilograms (kg)</i>			
A	up to 25,000 kg	\$1,200.00	\$156.00	\$1,356.00
B	over 25,000 kg	\$2,500.00	\$325.00	\$2,825.00
<b>PACKERS</b>	<i>Unit: Total Pounds (lbs)</i>			
A	up to 30,000 lbs	\$1,500.00	\$195.00	\$1,695.00
B	30,001-60,000 lbs	\$3,000.00	\$390.00	\$3,390.00
C	60,001-250,000 lbs	\$5,000.00	\$650.00	\$5,650.00
D	250,001-500,000 lbs	\$8,000.00	\$1,040.00	\$9,040.00
E	500,001-750,000 lbs	\$12,000.00	\$1,560.00	\$13,560.00
F	750,001-1 million lbs	\$16,000.00	\$2,080.00	\$18,080.00
G	1 million - 2 million lbs	\$25,000.00	\$3,250.00	\$28,250.00
H	over 2 million lbs	\$50,000.00	\$6,500.00	\$56,500.00
<b>RETAILER</b> <i>(sum of retail, wholesale and online sales)</i>	<i>Unit: Total Sales CDN</i>			
A	Under \$500,000	\$250.00	\$32.50	\$282.50
B	\$500,001 - \$1,000,000	\$500.00	\$65.00	\$565.00
C	\$1,000,001 - \$3,000,000	\$1,000.00	\$130.00	\$1,130.00
D	\$3,000,001 - \$5,000,000	\$2,000.00	\$260.00	\$2,260.00
E	over \$5,000,001	\$5,000.00	\$650.00	\$5,650.00
<b>GROWER</b>	<i>Unit: Total Hectares(ha)</i>			
A	under 1,000 ha	\$500.00	\$65.00	\$565.00
B	over 1,000 ha	\$1,000.00	\$130.00	\$1,130.00
<b>ALLIED TRADE</b>	<i>Flat Fee</i>	\$1,000.00	\$130.00	\$1,130.00
<b>TAC TEA SOMMELIER®Professional</b>	<i>Flat Fee</i>	\$100.00	\$13.00	\$113.00
<b>PROVISIONAL</b>	<i>Flat Fee</i>	\$250.00	\$32.50	\$282.50

**Note for Packer Members:** Fees are based on total pound (bags or loose) of tea, (camellia sinensis and herbal tisanes) sold in the previous year in both retail and foodservice; and include all brands represented by your company and any brands you pack as private label. Note – 1 pound is equal to 144 tea bags.

## **Membership Category Definitions**

### **Producing Country**

The government of any tea and/or herbal producing country or duly designated agency shall be eligible to be a member of the Association.

### **Importer**

In the business of importing tea and/ or herbal tea in bulk only, there is no 'value added' to the product.

### **Packer**

In the business of importing tea and/or herbal tea and adding value to the product and/or selling tea brands.

### **Retailer**

In the business of selling tea and/or herbal in a retail store (brick and mortar), online, wholesale or any combination of the above.

### **Grower**

A person, partnership, corporation or firm involved in the growing of tea and/or herbal.

### **Allied Trade**

A partnership or corporation engaged in any business allied or associated with the tea and/or herbal trade.

### **TAC TEA SOMMELIER® Professional**

Graduates of the TAC TEA SOMMELIER® Certification Program to maintain their designation. This is strictly for graduates not involved in any other category.

### **Provisional**

Firms or individuals evaluating starting a tea and/or herbal business but not currently engaged in the business. Membership eligibility in this category is limited to first year only.